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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August 1979

On a Cumulative Basis for 1979 Mobile Home Shipments totalling 191,001 increased 3% as compared with the 1978 total of 186,228.

Mobile Home Manufacturers shipped 28,798 homes during August 1979, an increase of 4% over the 27,824 shipped during August a year ago.

The South Atlantic states (Delaware, Florida, Georgia, Maryland, North and South Carolina, Virginia and West Virginia) continue to lead the nation in mobile home shipments with an increase of 24% over the same period a year ago. The Mountain region was up 1%. The South Central and East North Central regions were up 4% and 1% respectively. The West North Central and Pacific regions were down 5% and 19% respectively.

DATA SOURCE: National Conference of States on Building Codes & Standards, Inc.
For Further Information Call (703) 979-6620

Mobile Home Production

	EACH MONTH			CUMULATIVE FOR YEAR			
	1978	1979	PERCENTAGE CHANGE		1978	1979	PERCENTAGE CHANGE
January	18,799	19,058	+ 1%	January	18,799	19,058	+ 1%
February	18,698	18,623	--	Jan-Feb	37,497	37,681	--
March	24,522	23,441	- 4%	Jan-Mar	62,019	61,122	- 1%
April	23,111	24,630	+ 7%	Jan-April	85,130	85,752	+ 1%
May	26,476	26,603	+ 4%	Jan-May	111,606	113,355	+ 2%
June	26,348	26,146	- 1%	Jan-June	137,954	139,501	+ 1%
July	20,097	22,361	+10%	Jan-July	158,051	161,862	+ 2%
August	27,894	28,947	+ 4%	Jan-Aug	185,945	190,809	+ 3%
September	24,101			Jan-Sept	210,046		
October	25,749			Jan-Oct	235,795		
November	22,154			Jan-Nov	257,949		
December	16,978			Jan-Dec	274,927		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1978	1979	PERCENTAGE CHANGE		1978	1979	PERCENTAGE CHANGE
January	18,489	18,531	--	January	18,489	18,531	--
February	18,779	18,997	+ 1%	Jan-Feb	37,268	37,528	+ 1%
March	24,485	23,440	- 4%	Jan-Mar	61,753	60,968	- 1%
April	23,461	25,031	+ 7%	Jan-April	85,214	85,999	+ 1%
May	26,314	27,559	+ 5%	Jan-May	111,528	113,558	+ 2%
June	26,507	26,308	- 1%	Jan-June	138,035	139,866	+ 1%
July	20,369	22,337	+ 9%	Jan-July	158,404	162,203	+ 2%
August	27,824	28,798	+ 4%	Jan-Aug	186,228	191,001	+ 3%
September	24,009			Jan-Sept	210,237		
October	25,828			Jan-Oct	236,065		
November	21,952			Jan-Nov	258,017		
December	16,884			Jan-Dec	274,901		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1978	1979		1978	1979
January	6.1%	7.3%	January	1,153	1,396
February	5.7%	5.5%	February	1,072	1,022
March	4.5%	4.4%	March	1,109	1,023
April	3.3%	2.5%	April	759	622
May	3.5%	2.4%	May	921	666
June	2.9%	2.0%	June	762	504
July	2.4%	1.0%	July	490	528
August	2.0%	2.1%	August	560	677
September	2.7%		September	652	
October	2.2%		October	573	
November	3.5%		November	775	
December	5.1%		December	869	

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1978	1979	PERCENTAGE CHANGE	1978	1979	PERCENTAGE CHANGE
NORTHEAST	1,870	1,660	- 11%	10,695	11,034	+ 3%
Connecticut	0	0	--	0	0	--
Maine	101	87	- 1%	608	587	- 3%
Massachusetts	0	0	--	0	0	--
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	--	0	0	--
New York	233	143	- 39%	1,334	955	-28%
Pennsylvania	1,536	1,430	- 7%	8,753	9,492	+ 8%
Rhode Island	0	0	--	0	0	--
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	4,887	4,895	--	28,524	28,779	+ 1%
Illinois	*	*	--	*	*	--
Indiana	3,462	3,455	--	19,427	20,516	+ 6%
Michigan	231	158	- 32%	1,158	952	-18%
Ohio	423	497	+ 17%	2,704	2,802	+ 4%
Wisconsin	771	785	+ 2%	5,235	4,509	-14%
WEST NORTH CENTRAL	1,974	1,995	+ 1%	12,996	13,691	+ 5%
Iowa	*	*	*	*	*	*
Kansas	880	1,040	+ 18%	5,875	7,031	+20%
Minnesota	410	308	- 25%	2,719	2,397	-12%
Missouri	250	245	--	1,645	1,579	- 4%
Nebraska	434	402	- 7%	2,757	2,684	- 3%
North Dakota	0	0	--	0	0	--
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,253	7,153	+ 14%	40,656	48,448	+19%
Delaware	0	0	--	0	0	--
Florida	1,782	2,238	+ 26%	11,213	15,541	+39%
Georgia	2,382	2,510	+ 5%	15,696	17,018	+ 8%
Maryland	*	*	*	*	*	*
North Carolina	1,743	2,044	+ 17%	11,347	13,273	+17%
South Carolina	73	60	- 18%	487	456	- 6%
Virginia	273	301	+ 10%	1,913	2,160	+13%
West Virginia	0	0	--	0	0	--
SOUTH CENTRAL	6,613	7,171	+ 8%	46,260	46,806	+ 1%
Alabama	1,650	2,001	+ 21%	11,111	12,050	+ 8%
Arkansas	321	355	+ 11%	2,612	2,336	-11%
Kentucky	*	*	*	*	*	*
Louisiana	291	347	+ 19%	2,208	2,389	+ 8%
Mississippi	449	527	+ 17%	3,044	3,287	+ 8%
Oklahoma	136	114	- 16%	1,191	698	-41%
Tennessee	726	784	+ 8%	4,517	4,828	+ 7%
Texas	3,040	3,043	--	21,577	21,218	- 2%

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1978	1979	PERCENTAGE CHANGE	1978	1979	PERCENTAGE CHANGE
MOUNTAIN	1,830	1,782	- 3%	13,114	12,650	- 4%
Arizona	601	658	+ 9%	4,105	4,878	+ 19%
Colorado	331	260	- 21%	2,279	2,002	- 12%
Idaho	898	864	- 4%	6,730	5,770	- 14%
Montana	*	*	*	*	*	*
Nevada	0	0	--	0	0	--
New Mexico	0	0	--	0	0	--
Utah	*	*	*	*	*	*
Wyoming	0	0	--	0	0	--
PACIFIC	4,000	3,782	- 5%	30,363	26,042	- 14%
California	2,364	2,124	- 10%	18,536	14,843	- 20%
Oregon	1,292	1,367	+ 6%	9,339	9,110	- 2%
Washington	344	291	- 15%	2,488	2,089	- 16%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	--	0	0	--
OTHER (CANADA)	0	5	+100%	0	24	+100%
STATES WITH *	467	504	+ 8%	3,337	3,335	--
TOTAL PRODUCTION	27,894	28,947	+ 4%	185,945	190,809	+ 3%

* These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1978	1979	PERCENTAGE CHANGE	1978	1979	PERCENTAGE CHANGE
NORTHEAST	2,006	1,787	- 11%	11,433	11,398	--
Connecticut	53	39	- 3%	249	237	- 5%
Maine	187	142	- 24%	1,073	965	- 10%
Massachusetts	80	53	- 34%	445	410	- 8%
New Hampshire	109	90	- 17%	725	603	- 17%
New Jersey	142	99	- 30%	621	606	- 2%
New York	457	456	--	2,721	2,766	+ 2%
Pennsylvania	907	835	- 8%	5,170	5,393	+ 4%
Rhode Island	6	12	+100%	57	58	+ 2%
Vermont	65	61	- 6%	372	360	- 3%

	AUGUST			YEAR-TO-DATE		
	1978	1979	PERCENTAGE CHANGE	1978	1979	PERCENTAGE CHANGE
EAST NORTH CENTRAL	3,689	3,642	- 1%	20,654	20,944	+ 1%
Illinois	572	581	+ 2%	3,297	3,136	- 5%
Indiana	774	692	- 11%	3,949	4,041	+ 2%
Michigan	1,091	965	- 12%	6,290	5,860	- 7%
Ohio	873	1,038	+ 19%	4,772	5,688	+ 19%
Wisconsin	379	367	- 3%	2,346	2,219	- 5%
WEST NORTH CENTRAL	1,801	1,778	- 1%	11,973	11,372	- 5%
Iowa	245	246	--	1,478	1,386	- 6%
Kansas	260	299	+ 15%	1,850	2,079	+ 12%
Minnesota	446	363	- 19%	2,862	2,341	- 18%
Missouri	416	469	+ 13%	2,833	3,032	+ 7%
Nebraska	158	150	- 5%	1,085	1,007	- 7%
North Dakota	157	150	- 4%	1,066	876	- 18%
South Dakota	119	101	- 15%	799	651	- 19%
SOUTH ATLANTIC	6,057	7,211	+ 19%	38,577	47,919	+ 24%
Delaware	120	117	- 3%	853	977	+ 15%
Florida	2,135	2,728	+ 28%	13,464	18,757	+ 39%
Georgia	899	1,025	+ 14%	6,293	7,045	+ 12%
Maryland	107	97	- 9%	759	763	--
North Carolina	1,105	1,406	+ 27%	7,125	8,889	+ 25%
South Carolina	646	827	+ 28%	4,123	5,086	+ 23%
Virginia	498	498	--	3,060	3,340	+ 9%
West Virginia	547	513	- 6%	2,900	3,062	+ 6%
SOUTH CENTRAL	6,997	7,343	+ 5%	45,959	47,996	+ 4%
Alabama	929	889	- 4%	5,479	5,506	--
Arkansas	234	268	+ 15%	1,686	1,787	+ 6%
Kentucky	629	636	+ 1%	3,848	4,178	+ 9%
Louisiana	1,160	1,229	+ 6%	7,883	7,654	- 3%
Mississippi	426	523	+ 23%	2,805	3,273	+ 17%
Oklahoma	678	715	+ 5%	3,819	4,201	+ 10%
Tennessee	457	593	+ 30%	3,254	3,588	+ 10%
Texas	2,484	2,490	--	17,185	17,809	+ 4%
MOUNTAIN	2,846	2,861	+ 1%	20,121	20,288	+ 1%
Arizona	678	851	+ 26%	4,762	6,364	+ 34%
Colorado	432	461	+ 7%	2,939	3,103	+ 6%
Idaho	303	291	- 4%	2,263	2,062	- 9%
Montana	308	236	- 23%	2,121	1,618	- 24%
Nevada	337	303	- 10%	2,199	2,154	- 2%
New Mexico	413	380	- 8%	3,313	2,563	- 23%
Utah	163	143	- 12%	1,245	1,095	- 12%
Wyoming	212	196	- 8%	1,279	1,329	+ 4%
PACIFIC	3,927	3,622	- 8%	29,892	24,322	- 19%
California	2,030	1,788	- 12%	16,278	11,958	- 27%
Oregon	759	735	- 3%	5,474	4,606	- 16%
Washington	1,138	1,099	- 3%	8,140	7,758	- 5%

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1978	1979	PERCENTAGE CHANGE	1978	1979	PERCENTAGE CHANGE
ALASKA	11	25	+127%	475	112	- 76%
HAWAII	0	0	--	0	0	--
CUMULATIVE BEGINNING INVENTORY	490	528		7,109	6,630	
GOVT. & EXPORT	0	0		35	20	
TOTAL SHIPMENTS	27,824	28,798	+ 4%	186,228	191,001	+ 3%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1979 PRODUCT MIX

	JAN - AUG SHIPMENTS			JAN - AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,279	1,1199	11,398	9,843	1,191	11,034
	90%	10%	100%	89%	11%	100%
Connecticut	225	12	237	0	0	0
Maine	941	24	965	587	0	587
Massachusetts	366	44	410	0	0	0
New Hampshire	559	44	603	*	*	*
New Jersey	469	137	606	0	0	0
New York	2,483	283	2,766	741	214	955
Pennsylvania	4,827	566	5,393	8,515	977	9,492
Rhode Island	55	3	58	0	0	0
Vermont	354	6	360	*	*	*
EAST NORTH CENTRAL	18,441	2,503	20,944	25,793	2,986	28,779
	88%	12%	100%	90%	10%	100%
Illinois	2,688	488	3,136	*	*	*
Indiana	3,598	433	4,041	18,467	2,049	20,516
Michigan	5.163	697	5,860	712	240	952
Ohio	4,905	783	5,688	2,523	379	2,802
Wisconsin	2,087	132	2,219	4,191	318	4,509

YEAR-TO-DATE

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,416	1,956	11,372	11,253	2,438	13,691
	83%	17%	100%	82%	18%	100%
Iowa	1,237	149	1,386	*	*	*
Kansas	1,801	278	2,079	6,455	576	7,031
Minnesota	1,976	365	2,341	1,886	511	2,397
Missouri	2,429	603	3,032	976	603	1,579
Nebraska	762	245	1,007	1,936	748	2,684
North Dakota	681	195	876	0	0	0
South Dakota	530	121	651	*	*	*
SOUTH ATLANTIC	29,588	18,331	47,919	29,323	19,125	48,448
	62%	38%	100%	61%	39%	100%
Delaware	869	108	977	0	0	0
Florida	7,549	11,208	18,757	5,495	10,046	15,541
Georgia	4,526	2,519	7,045	11,166	5,852	17,018
Maryland	702	61	763	*	*	*
North Carolina	6,955	1,934	8,889	10,392	2,881	13,273
South Carolina	3,579	1,507	5,086	323	133	456
Virginia	2,760	580	3,340	1,947	213	2,160
West Virginia	2,648	414	3,062	0	0	0
SOUTH CENTRAL	41,309	6,687	47,996	40,429	6,377	46,806
	86%	14%	100%	86%	14%	100%
Alabama	4,400	1,106	5,506	10,500	1,550	12,050
Arkansas	1,539	248	1,787	2,123	213	2,336
Kentucky	3,572	606	4,178	*	*	*
Louisiana	7,091	563	7,654	2,199	190	2,389
Mississippi	2,736	537	3,273	2,759	528	3,287
Oklahoma	3,735	466	4,201	651	47	698
Tennessee	2,882	706	3,588	3,828	1,000	4,828
Texas	15,354	2,455	17,809	18,369	2,849	21,218
MOUNTAIN	12,822	7,466	20,288	7,375	5,275	12,650
	63%	37%	100%	58%	42%	100%
Arizona	3,498	2,866	6,364	2,845	2,033	4,878
Colorado	2,242	861	3,103	1,124	878	2,002
Idaho	1,256	896	2,062	3,406	2,364	5,770
Montana	1,295	323	1,618	*	*	*
Nevada	796	1,358	2,154	0	0	0
New Mexico	1,955	608	2,563	0	0	0
Utah	711	384	1,095	*	*	*
Wyoming	1,069	260	1,329	0	0	0
PACIFIC	7,745	14,577	24,322	7,927	18,115	26,042
	32%	68%	100%	30%	70%	100%
California	2,671	9,287	11,958	3,294	11,549	14,843
Oregon	1,794	2,812	4,606	3,773	5,337	9,110
Washington	3,280	4,478	7.758	860	1,229	2,089

YEAR-TO-DATE
1979 PRODUCT MIX

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	72	40	112	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	129,672	54,679	184,351	131,943	55,507	187,450
GOVT. & EXPORT	11	9	20			
CUMULATIVE BEGINNING INVENTORY	5,446	1,184	6,630			
OTHER (CANADA)				24	0	24
STATES WITH *				2,973	362	3,335
TOTAL	135,129	55,872	191,001	134,940	55,869	190,809
	71%	29%	100%	71%	29%	100%

NOTE: Final 1978 product mix for total U.S. was 31% and 69% for multi-section and single-section homes respectively.

Manufacturing REPORT
mhi Manufactured Housing Institute

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